

## E-TAXI CLARIFICATION MEETING MINUTES

| Sr. No. | Query   | Response  |
|---------|---|---|
| 1       | <p>(a) What type of chargers are required at charging stations.</p> <p>(b) Location selection for charging stations.</p> <p>(c) Payment terms to OEMs / supplier.</p> <p>(d) Battery warranty terms.</p> <p>(e) Appointment of third party for verification of warranty claims.</p> | <p>(a) Transport and Masstransit Department intends to develop ecosystem for electric vehicles including E Taxis. Therefore, DC Chargers (fast chargers) shall be required at the charging stations as a business opportunity.</p> <p>(b) The selection of charging station sites is at the discretion of the registered entity. They can consider the economic / commercial hubs preferably for installation of charging stations for the convenience of E-Taxi users.</p> <p>(c) Payment will be made by The Bank of Punjab as per industry practice.</p> <p>(d) Battery warranty shall be 6 years or 300,000 km whichever comes first.</p> <p>(e) Warranty claims will be verified / validated by the third party; in case there is difference of opinion among the parties.</p> |
| 2       | Penalty clause clarification in case of delay in delivery of vehicles   | The 3M KIBOR means 3 months Karachi Inter Bank Offer Rate (KIBOR) rate applicable at that time.   |
| 3       | <p>(a) Charging station specifications to be mentioned and there must be minimum requirements for installation of charger</p> <p>(b) Joint venture may be established with a single entity or multiple entities</p>   | <p>(a) A charging station with a minimum power output of 50 kW for a single car shall be required.</p> <p>(b) A Joint Venture is a legally binding association between two or more parties formed specifically for the purpose of participating in this scheme. Any Original Equipment Manufacturer (OEM) may participate through a Joint Venture arrangement, provided that at least one member of the JV is registered entity in Pakistan. The JV shall be collectively responsible for all obligations, including but not limited to vehicle delivery, warranty services, spare parts availability, and installation of charging infrastructure etc. as entailed in the Document.</p>  |
| 4       | In case of cars being AC charger supported, what will be the requirements for establishment of charging stations? AC or DC Chargers?  | As stated at Sr. No. 1  |
| 5       | Bifurcation needed for AC & DC charging stations as DC are expensive. Number of E-Taxis should be more than 25 to make business model viable.   | The quantity of charging stations is amended to one (01) charging station per fifty (50) vehicles sold.   |



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| 6       | Will BoP offer financing / leasing incentives for charging stations?                 | No financing / leasing incentives are planned for charging stations.  |
| 7       | Document submission date may be extended.  | No extension shall be provided. The document submission date is <b>24-06-2025</b> .   |
| 8       | Authorization agreement copy required or letter issued will suffice?                 | Letter of Authorization from the OEM permitting vehicle supply and after sale support in Lahore, Pakistan and authorization to deal with warranty issues shall be required. The authorization document shall be as stated in the registration document. |
| 9       | Charging stations specifications should be defined and made part of the scheme.      | As stated at Sr. No. 3  |
| 10      | Warranty certification is contingent upon 6 years but it should be kilometers based. | Warranty shall be 6 years or 300,000 km whichever comes first.  |
| 11      | Specifications pertaining to Panic button may be provided.                           | It is clarified that the E-Taxi shall have panic button. The specifications and placement requirement will be intimated in the next stage.  |
| 12      | Dealership requirements minimum 2 after sale service?                                | A minimum of two (02) 3S (Sales, Service and Spare Parts) centers must be made available by the entity in Lahore as mentioned in the registration document issued by T&MD.  |
| 13      | The categories of E-Vehicles should not be restricted to hatchbacks alone.           | Hatchback, Sedan, SUV etc. can be proposed for enlisting keeping in consideration the minimum vehicle specifications.   |
| 14      | Can entities apply under this scheme after June 24, 2025?                            | The last date for submission of the registration document is Tuesday, June 24, 2025 at 1100 (PST). The process of registration of entities and their vehicles shall be closed on the said date and time.  |
| 15      | Clarity regarding undertaking and experience certificates.                           | All authorization documents / certifications / experience certificates etc. shall be on the OEMs official letterhead duly signed and stamped.   |



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| 16      | Are ISO and TQM certifications mandatory?   | Yes, they are mandatory for the OEMs  |
| 17      | Whether Form A and Form B are to be on OEM or local dealer's letterhead?              | Both forms are to be provided on the Applicant's letterhead.  |
| 18      | Evidence of 3S dealerships is required at this stage or later stage?                  | Evidence of the availability of 3S centers shall be provided at this stage. In case of non-availability of centers at this stage, an undertaking is required for establishment of such centers at least 15 days before the delivery of the first electric vehicle by the registered entity.                   |
| 19      | Clarify the department's requirement regarding authorization of local firm by an OEM. | An authorization letter, agreement, representation agreement, MOU empowering the applicant on behalf of the OEM to render all services outlined in the issued registration document shall be required.  |
| 20      | Clarity regarding provision of charger authorizations.                                | It is preferable that OEM provides commitment on official letterhead regarding charging station provision. In case the OEM does not manufacture chargers, the same shall be established by the applicant as outlined in the registration document issued by T&MD and as per amendment mentioned at Sr. No. 5. |

